

## Joseph S. Parisi

Of Counsel, Schaumburg

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jparisi@masudafunai.com  
847.734.8811

**Schaumburg**  
200 N. Martingale Road  
Suite 800  
Schaumburg, IL 60173

Joseph Parisi represents international manufacturers, importers and distributors/providers of goods and services throughout the U.S. on their commercial operations. His experience includes drafting, reviewing and negotiating sales and distribution contracts and agreements, as well as major corporate mergers, acquisitions, restructurings and intellectual property matters. Joe makes a point of understanding the objectives of his clients in order to efficiently execute transactions that incorporate their strategic vision, business practices and profitability goals, and achieve the results they require to succeed.

Joe advises clients regarding appointments and terminations of sales representatives and distributors, and assists such clients in complying with applicable state, federal and local laws and regulations. He counsels clients on the Uniform Commercial Code (UCC), including secured transactions in the sale and purchase of goods. In addition, Joe is involved in dispute resolution, including drafting and negotiating complex settlement agreements.

Joe's corporate experience includes the purchase and sale of corporate assets, mergers, acquisitions and business reorganizations. He has advised clients on the formation of business entities, including limited liability companies and joint ventures. Moreover, Joe serves as "general counsel" to various machinery, printing press, machine tool companies and food companies by counseling them on day-to-day issues including employment, corporate governance, litigation and other substantive legal disciplines. In addition, Joe represents clients in trademark matters, including prosecuting and resolving disputes and licensing arrangements.

By learning everything he can about each client's specific business, Joe remains consistently focused on capitalizing



### Education

Loyola University Chicago School of Law, J.D., 1975; Associate Editor Law Journal, 1974-1975

University of Illinois, B.S. Mathematics, 1972

### Admissions

Illinois

### Practice Areas

Commercial, Competition & Trade  
Corporate, Finance & Acquisitions  
Intellectual Property & Technology

### Languages

Italian

upon the company's often unique strengths. Because Joe has worked with Japanese and other foreign and domestic businesses for more than four decades, he delivers the requisite experience and cultural acuity required to effectively advise and serve Japanese and other foreign owned corporations. Joe's reliable and steady approach to communication and problem-solving bring his clients back again and again. By getting to the heart of a problem and partnering with his clients to create legal strategies that support tangible business goals, Joe is able to find solutions that actually work within the framework of each client's business model.

## Experience

- Handled the \$75 million disposition of a major foreign power tool company's U.S. manufacturing operations.
- Represented a major Japanese automobile parts manufacturer in the formation of joint ventures in the United States and the United Kingdom, and the connection with subsequent acquisition of the joint venture partner's interests therein.
- Assisted a foreign machine tool manufacturer in the acquisition of the domestically based machine tool manufacturing operations of various companies.
- Counseled a computer electronics manufacturer in its acquisition by and merger into a nationally recognized computer manufacturer.
- Represented a major outdoor power equipment manufacturer in connection with the acquisitions of domestically based outdoor power equipment manufacturers.
- Assisted a major consumer products manufacturer in connection with the acquisition of a foreign and domestic manufacturer/seller of home consumer products (sewing machines).
- Represented a high-tech manufacturer of precision components in the disposition of its business assets and operations.
- Assisted a subsidiary of a major Japanese trading company in the acquisition of a domestic food processing company.
- Represented a U.S. based logistics company in the sales of its business/operations to a major Japanese logistics company.

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## Memberships

- American Bar Association
- Chicago Bar Association
- Illinois State Bar Association

