

## Thomas P. McMenamain

Retired, Chicago

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### Chicago

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Thomas McMenamain represents a diverse, international clientele from Japan, the U.K., France, Italy and the U.S. engaged in cross-border acquisitions, investments, joint ventures, restructurings and complex financings. Clients and colleagues alike rely on Tom's vision, creativity and ability to integrate new ideas into existing business models. Tom's cultural savvy, humor and calming demeanor allow him to create solutions where they are needed, especially when negotiating and closing high-value transactions.

In his fourth decade of practice, clients appreciate that Tom anticipates their questions and concerns long before they become roadblocks to progress. His proven ability to consistently establish immediate rapport and trust with clients often alleviates the clients' stress and increases the efficiency of closing the deal at hand. In addition to setting his clients at ease, Tom's negotiation and people skills frequently strengthen relationships among deal participants. Cross-border transactions involve more than just the business deal; they are investments into new territories and new jurisdictions and there is a higher degree of uncertainty. Tom is valued for his ability to navigate such terrain within the framework of his client's objectives, operations and commercial agenda.

Born in New Zealand, raised in Australia and France, and educated in America, Tom spent his first nine years as a lawyer in England. With a Zimbabwe-born wife and in-laws from four other countries, he maintains an international orientation and is comfortable in any cultural setting. Past President of the Japan America Society of Chicago and a current officer of the Midwest U.S.-Japan Association, a trade organization operated by the economic development agencies of nine Midwestern states, Tom is truly "at home" when serving foreign-owned business clients. Tom's lifetime of international exposure allows



### Education

Georgetown University Law Center, J.D., 1980; Lead Articles Editor for Law and Policy in International Business

University of Notre Dame, B.A., high honors, 1975

### Admissions

Illinois

District of Columbia

### Practice Areas

Corporate, Finance & Acquisitions

### Languages

French

him to thrive in the diversity of different cultures, personalities and viewpoints.

## Experience

- Represented ITOCHU Corporation in connection with its \$100,000,000 acquisition of a New York fashion bag business and ITOCHU's subsequent global strategic alliance with a U.S. third party.
- Advised a large foreign financial institution in connection with its \$85,000,000 sale of a prestigious thoroughbred horse racing track in Florida.
- Assisted a foreign electronic parts manufacturer in connection with its \$65,000,000 acquisition of a division of a U.S. electronic component manufacturer.
- Counseled a private, global food company in connection with its acquisition of 50% interest in an organic food manufacturer in the United States.
- Guided an international trading group in connection with its \$8,000,000 equity and subordinated debt investment in a company engaged in the development, production and commercialization of instrumentation for the monitoring of high-purity water in the semiconductor and pharmaceutical industries.
- Represented a family-owned, international plastic consumer goods manufacturer in connection with a significant, minority investment in a national consumer goods retailing group.
- Counseled an international manufacturer of electronics industry machinery in connection with a series of investment rounds (equity, subordinated debt and convertible preferred stock) in a U.S. company engaged in the manufacture, design and development of compound semiconductor materials and process technologies.
- Handled \$225,000,000 syndicated credit facility financing for a borrower relating to its acquisition of a division of a major U.S. automobile manufacturer with facilities in the United States and Mexico.
- Assisted a Japanese manufacturer in connection with its structured \$50,000,000 issuance of variable rate preferred stock.
- Advised an issuing bank in connection with a \$32,500,000 standby letter of credit to support a purchase agreement between a German automobile manufacturer and a U.S. auto parts manufacturer.
- Represented the largest tenant-owned housing complex in United States in connection with its \$28,000,000 HUD-insured refinancing and rehabilitation project.

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## Memberships

- American Bar Association
- Benjamin Marshall Society - Former Honorary Chairman
- British-American Business Council of Chicago
- Chicago Bar Association
- Japan America Society of Chicago - Past President
- Lake County Community Foundation (affiliate of the Chicago Community Trust) - Director (2008-2015) and Vice Chair (2013-2015)
- Midwest US-Japan Association - Officer
- Woodlands Academy of the Sacred Heart - Board of Trustees

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## Distinctions

- Illinois *Super Lawyers*, 2005-2006
- *Leading Lawyers*, 2015-2023