



Mergers, Acquisitions & Divestitures

Masuda Funai represents domestic and international buyers and sellers in their merger, acquisition and divestiture activities. On the sell side, our clients include domestic and foreign-owned entrepreneurial ventures, mid-sized companies and large multinational corporations. On the buy side, we advise companies of all sizes seeking to invest in or expand their position in the U.S. market. Throughout the process of merging, acquiring and selling corporate entities, we remain diligently committed to our clients and to providing strategic advice that meets their commercial objectives.

Our experience is truly broad and deep, and includes buying and selling companies through stock or asset acquisitions, mergers and recapitalizations. We are also involved in divestitures resulting from industry consolidation, deregulation and evolving economic climates, as well as with the purchase and/or sale of distressed companies in and out of bankruptcy. Moreover, we advise on spin-offs including advice on such issues as prevailing tax considerations, the payment of dividends and board of directors' responsibilities.

We never lose sight of the client's specific objectives, no matter how complex the deal or how diverse or difficult the constituents involved. We are known and valued for protecting and safeguarding client interests and assets while getting the deal done. Our practice includes seasoned, savvy and multi-cultural business-minded lawyers who deliver not only an in-depth understanding of U.S. law and business, but also a proven track record of structuring, negotiating and consistently closing sophisticated transactions valued into the hundreds of millions of dollars. Our international focus also affords us decades of experience with the most difficult regulatory issues faced by clients engaged in cross-border transactions, including commercial (dual-use) and defense related export licensing, compliance and enforcement matters, U.S. trade sanctions, customs compliance and national security (e.g., Committee on Foreign Investment in the United States [CFIUS]) reviews and filings.

Our attorneys have proven time and again that they can resolve difficult challenges involving the myriad intellectual property and technology, regulatory, employment, business immigration, environmental, and real estate issues inherent with these deals. We also advise on the antitrust reporting and clearance aspects of mergers, acquisitions and divestitures, ably guiding our clients through the intricacies of complex antitrust law as it applies to our client's specific transaction.

Masuda Funai is also retained to analyze potential deals, conduct legal due diligence and other risk assessments for clients considering acquisitions or dispositions involving the U.S. market. We are particularly adept at assessing the regulatory environment affecting cross-border transactions. Our goal is to work with each client to balance uncertainty and risk by providing careful analysis, meticulous judgement and the ability to adapt to structural change and new or unique business models. We deliver solutions that keep our client's deal on track and advancing to a successful close. We know, from first-hand experience, what it takes to navigate beyond the profitability pressures our clients face by incorporating their ambitions into the prevailing economics of every transaction.